

CHARTER OAK

Insurance and Financial Services Co.

FOR IMMEDIATE RELEASE

March 24, 2010

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Charter Oak Insurance and Financial Services Co. Earns Tenth MassMutual Chairman's Trophy for Agency Excellence

Holyoke, MA—Charter Oak insurance and Financial Services Co., one of the largest general agencies of Massachusetts Mutual Life Insurance Company (MassMutual), has received MassMutual's prestigious National Chairman's Trophy for a tenth time since 1999. Charter Oak is under the leadership of Peter Novak and Brendan Naughton.

The Chairman's Trophy reflects an individual agency's accomplishments in revenue growth, recruitment and productivity. Only nine agencies win the award annually.

"We're proud of the team we've built at Charter Oak," said Novak. "Our focus on our clients' best interests, our dedication to the communities we serve and the support of a trusted company like MassMutual have all been instrumental in our success."

Naughton added "To earn the Chairman's Trophy ten times is a true honor and is a reflection of the good work of each and every one of our agents and employees on behalf of our clients."

Charter Oak's more than 200 professionals serve families, individuals and businesses from offices in Boston, Farmington, Holyoke, New Haven, Southbury and Stamford, as well as numerous satellite locations throughout New England. Many of the agency's career agents are consistently recognized by MassMutual for their leadership within the company. Charter Oak's performance and leadership has also been recognized by respected national industry organizations.

Charter Oak Insurance and Financial Services Co. is a general agency of Massachusetts Mutual Life Insurance Company (MassMutual) and serves the risk management, business services and retirement and investment planning needs of more than 70,000 clients throughout the northeast. With offices in Boston, Farmington, Holyoke, New Haven, Southbury and Stamford, Charter Oak considers helping others the heart of its business and is proud to support many philanthropic organizations in all of the markets it serves. To learn more, visit www.charteroakinsurance.com.

Securities, investment advisory and financial planning services offered through qualified registered representatives of MML Investors Services, Inc., member SIPC, 76 Batterson Park Road, Farmington, CT 06032. Tel: 860-674-1800. Insurance offered through Massachusetts Mutual Life Insurance Company (MassMutual) and other fine companies.

CRN201203-132428 